

Message Text

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PAGE 01 STATE 154130
ORIGIN COME-00

INFO OCT-01 AF-10 ISO-00 EB-08 /019 R

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COM/OED/MEPD/SMCONGER, DIR.

COM/OIM/MMILES (INFO)

STATE/AF/W/HWEINLAND (SUBSTANCE)

-----112906 170102Z /63

P 162221Z JUN 78

FM SECSTATE WASHDC

TO AMEMBASSY LAGOS PRIORITY

UNCLAS STATE 154130

E.O. 11652: N/A

TAGS: BENC, NI

SUBJECT: LAGOS/KANO AIRCRAFT HANGAR AND MAINTENANCE BASE

REF: LAGOS 7004

1. BEN BERRY, PRESIDENT, INTERNATIONAL TECHNICAL ASSISTANCE CORP. (ITAC), ACCOMPANIED BY A BANK OF AMERICA OFFICER PLAN TO ARRIVE LAGOS JUNE 19. VISIT CONCERNS LAGOS/KANO AIRCRAFT HANGAR AND MAINTENANCE BASE COMPLEX CONTRACT, WHICH ITAC PURSUING IN CONSORTIUM WITH TWO OTHER U.S. FIRMS, LEV ZETLIN ASSOCIATES AND PERINI CONSTRUCTION COMPANY. VISITORS INTEND TO SPEND REST OF WEEK IN NIGERIA.

2. BERRY HAS SOLICITED USG SUPPORT AT VERY HIGH DEPARTMENT OF COMMERCE LEVELS FOR ITAC GROUP'S EFFORTS TO WIN CONTRACT. HE EXPRESSED GRATITUDE FOR EXCELLENT EARLIER

ASSISTANCE FROM E/C COUNSELOR CAHILL.

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3. BERRY REPORTS COMPETITION FOR CONTRACT HAS NARROWED TO THREE CONSORTIA: ITAC/ZETLIN/PERINI, SWEDISH, BRITISH GROUPS.

4. BERRY AND BANK OF AMERICA OFFICER SAID THEY HAVE TWO SINGLE ROOMS AT HOLIDAY INN AND WOULD APPRECIATE EMBASSY

CONFIRMING THESE RESERVATIONS IF FEASIBLE.

5. EMBASSY REQUESTED PROVIDE FULLEST SUPPORT FOR

VISITORS INVOLVING HIGHEST APPROPRIATE EMBASSY AND
NIGERIAN GOVERNMENT LEVELS. ALSO, EMBASSY'S VIEWS
WOULD BE APPRECIATED AS TO USEFULNESS OF VISIT BY
HIGH-RANKING COMMERCE DEPARTMENT OFFICIAL TO AUGMENT
THE USG SUPPORTIVE EFFORT. PLEASE SLUG REPLY TO
USDOC/MEPD.
NEWSOM

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
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Concepts: n/a
Control Number: n/a
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Draft Date: 16 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780253-0084
Format: TEL
From: STATE
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Original Previous Classification: n/a
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Reference: 78 LAGOS 7004
Retention: 0
Review Action: RELEASED, APPROVED
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TAGS: BENC, NI
To: LAGOS
Type: TE
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Review Markings:
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